

TENDER EVALUATION REPORT MODB2104

Description of Tender

This tender is for a replacement vehicle weighing scale and system for our C&D Site.

Details of Invitation

Tender invitation method: Open tender posted on the Nova Scotia Procurement website.

Tender invitation date: May 21, 2021

Tender closing date: June 10, 2021

Tender packages were opened on June 10 at 2:15 p.m. In attendance: Debbie Mader (Executive Assistant), Cora Scott (Recorder).

Tenders Received

Number of Tenders Received: 2

Details of Tenders Received:

Tenderers	Tendered Sums including HST, freight and Installation (lowest first)
All Weigh Systems	\$83,492.19
Avery Weigh-Tronix	\$101,963.00

Compliance with Tender Specifications

Tenderers (in order of tendered sum)	Compliance with tender specifications	Details of any non-compliance
All Weigh Systems	Yes	N/A
Avery Weigh-Tronix	Yes	N/A

Budget Implications

This project is included in our capital budget with the funds coming from our Gas Tax Reserve. The budgeted amount for this project is \$100,000.

Outsourcing Analysis

N/A

Recommendation

Each response to this Tender was evaluated by Municipal Staff to determine the degree to which it responds to the requirements as set out. The evaluation was based on the following criteria:

1. Qualifications and References (30 points);
2. Work Plan and Schedule (20 points); and
3. Cost (50 points).

Based on this evaluation criteria, it is recommended that the tender submitted **by Avery Weigh-Tronix** be selected for the following reasons.

1. They provide a 4-week delivery time vs a 6-10-week delivery time.
2. The construction and weld quality are superior (i.e., seamless welds vs. spot welding).
3. They provide a better software for weight tracking, including compatibility with our current municipal software.
4. Their qualifications and references are far superior.
5. They have excellent, proven customer service and reputation.
6. They have been very reliable over the years with little down-time.