



FORM "A"

TO BE COMPLETED BY ANYONE

WISHING TO ADDRESS COUNCIL OR COMMITTEE OF THE WHOLE COUNCIL

No decision will be made at the same meeting as your presentation.

Names of individuals making the presentation:

Geoff Fleming, Vice President - Dr. Solar / Scotiaway Energy

Charles Malloy - Dr. Solar Sales Executive / NRG21C Strategy Partners

Points to be made:

Presenting an overview of the Energy As A Service model (EaaS) which will show substantial savings in power purchases over the next 20 years directly benefiting the Municipality

The purpose of this presentation is to show the alternative energy purchasing model and ask the council to approve this alternative to Nova Scotia Power through a Power Purchase Agreement.

Will your presentation be made in person or virtually? This is an in-person presentation

Time requested for presentation: 30 minutes including Q&A

Signature - Charle Malloy



Energy Partnerships



Agenda

- ❖ Introduction
- ❖ Who is ScotiaWay Energy(SWE)?
- ❖ Who is Doctor Solar?
- ❖ System Design with Production
- ❖ Financial Model (Energy As A Service)
- ❖ Benefits
- ❖ Questions?



ScotiaWay

Who is ScotiaWay Energy?

ScotiaWay Energy(SWE) provides renewable energy solutions to commercial, municipal, and institutional renewable energy customers through ownership, financing models and Energy as a Service.

SWE has developed a financing model for The Municipality of Barrington.

- Renewable Energy As A Service



ScotiaWay



Who is Doctor Solar?

Doctor Solar is a sister company to SWE and is the solar construction contractor who builds and maintains the arrays for the duration of the EAAS contract.





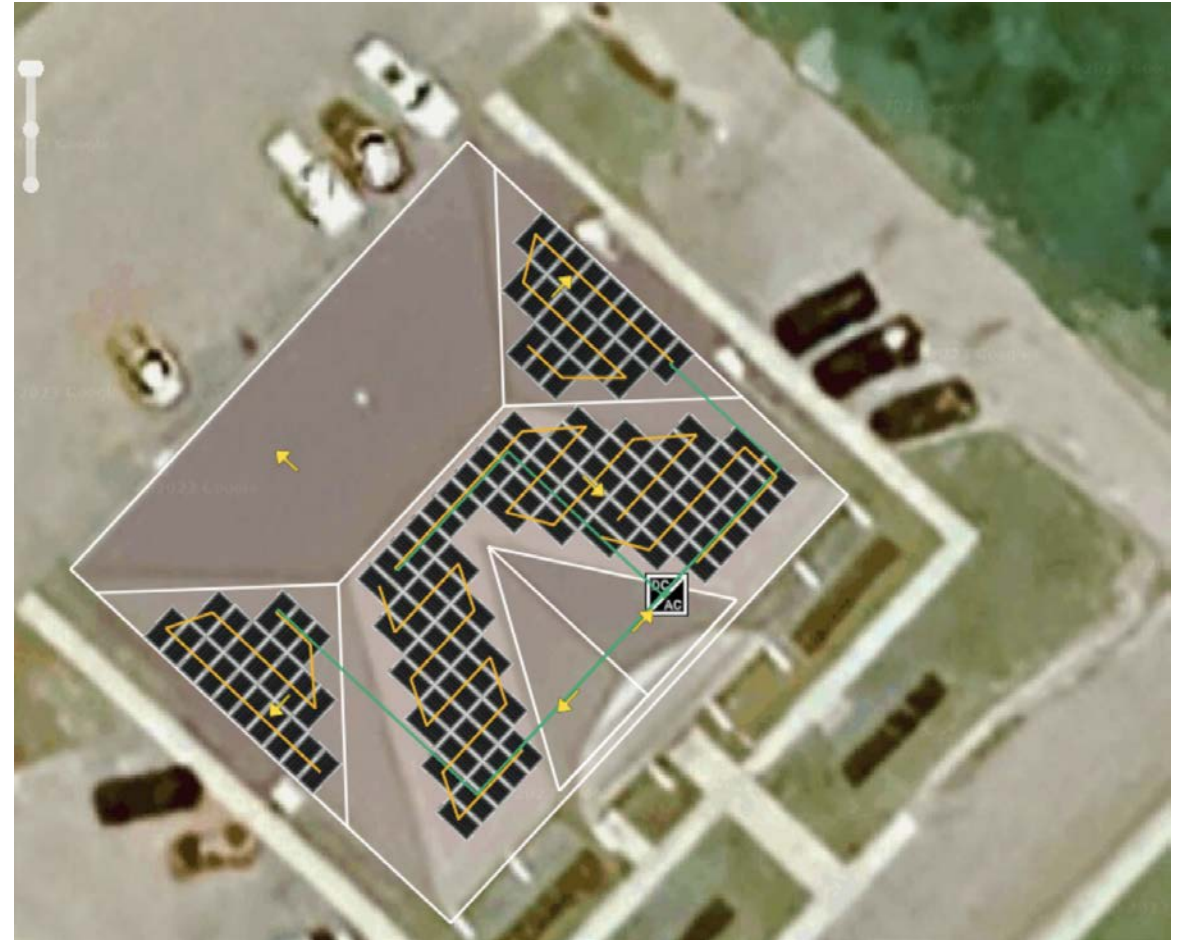
ScotiaWay



Barrington Municipal Building – 162,800 kWh/year



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Barrington Public Library – 56,100 kWh/year



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Barrington Arena – 253,300 kWh/year



ScotiaWay



Barrington Curling Club – 134,400 kWh/year



ScotiaWay

- Energy stability
- Road Map to Ownership
- Energy cost reduction
- Reallocation for Community spending
- Outsourcing renewable energy management
- Service and maintenance is included in the installation
- Yearly average reduction of 368 Tonnes of CO2

Benefits



ScotiaWay

THANK YOU!